



DEMO & PILOT CHECKLIST

This checklist helps your organisation prepare for a Seavo Nautiq demonstration and evaluate whether the platform is suitable for a controlled pilot programme.

1 Company and Fleet Information

- ☐ Company name
- ☐ Primary contact person
- ☐ Number of vessels
- ☐ Vessel types and operational areas
- ☐ Approximate number of shore-based users
- ☐ Approximate number of crew members
- ☐ Current systems in use
- ☐ Main challenges to address

2 Recommended Participants

Representatives should be selected according to the purpose and scope of the demonstration.

- ☐ Managing Director / Operations Manager
- ☐ Technical Manager
- ☐ DPA / HSEQ Manager
- ☐ Crew / HR Manager
- ☐ IT / Information Security Manager
- ☐ Captain / Chief Officer / Chief Engineer
- ☐ Purchasing / Procurement Manager
- ☐ Other relevant personnel

3 Demo Focus Areas

- ☐ Vessel and fleet overview
- ☐ Crew coordination and availability
- ☐ Inventory and equipment control
- ☐ Maintenance planning
- ☐ Tasks and responsibilities
- ☐ HSEQ reporting and follow-up
- ☐ Document control
- ☐ Vessel-to-shore communication
- ☐ Reporting and audit history
- ☐ Security, access control and backup

4 Pilot Readiness

- ☐ Select pilot vessel, department or workflow
- ☐ Define pilot scope and duration
- ☐ Agree on users and permissions
- ☐ Prepare data and initial configuration
- ☐ Complete basic user training
- ☐ Define issue-reporting and support routines
- ☐ Agree on measurable success criteria

5 Pilot Success Criteria

- ☐ Reduced manual administration
- ☐ Improved operational visibility
- ☐ Better coordination between vessel and shore
- ☐ Improved inventory accuracy
- ☐ Clearer task ownership and follow-up
- ☐ Better documentation and traceability
- ☐ Positive feedback from users
- ☐ No critical security or reliability issues



Contact Information

Company: _____
Contact person: _____
Email: _____

Telephone: _____
Proposed demo date: _____
Proposed pilot vessel / department: _____



Signatures

For Seavo Nautiq

Name: _____
Title: _____
Signature: _____
Date: _____

For Pilot Customer

Name: _____
Title: _____
Signature: _____
Date: _____